

## **Description**

The business career field gives interns the opportunity to support a wide range of departments and tasks depending on the interns' interests as well as experience, transferable skills, and future career pathways. Participants wanting to expand their experience supporting business development, management, consulting, operations, research, and content development will be able to work for SMEs as well as large domestic or international facing companies. Upon completing a business internship, participants will be able to articulate the differences in company and country cultures, management styles and methods, and utilize newfound professional and project management skills.

## **Key Skills**

- Business Development
  - Business Proposal Support
  - Business Reporting
  - Client relations and support
  - Competitor analysis
  - Conflict Management
  - Creating Presentation Materials
  - Data Analysis
  - Exposure to CRM systems
  - Facilitation and Presentation
- Delivery Skills
- Lead Generation & Sourcing
  - Market Research / Market Analysis
  - Negotiation
  - Project Management